

# **9 Common Reasons for Contractor Failure**

- 1. Project size increase**
- 2. Geographic unfamiliarity**
- 3. New types or sectors of construction**
- 4. Key personnel replacement**
- 5. Managerial immaturity (time in job, not attitude!)**
- 6. Overextension**
- 7. Subcontractor failure**
- 8. Non-payment by owner or obligee**
- 9. Lack of continuity**

