

10 Keys to Success for a Contractor

- 1. Adequate working capital**
- 2. Appropriate capital structure**
- 3. Sound business plan**
- 4. Bank credit**
- 5. Motivated team of quality personnel**
- 6. Good estimating and cost accounting systems**
- 7. Timely financial reports**
- 8. Good financial controls**
- 9. Continuity of ownership and management**
- 10. Backlog of profitable work**

